

# ANGELO PARZIALE



## **Angelo Parziale, CFP, CIM** Director, Advisor Development Strategic Business Development CI Investments

As Director, Advisor Development, Angelo is responsible for supporting advisors within CI's key channel partner network. A seasoned facilitator and coach, Angelo shares strategies and best practice ideas to help advisors run better businesses and build long-term relationships with clients.

With over twenty-five years of sales experience in the financial services industry with firms such as Dundee Wealth, Goodman Private Wealth, and Sun Life, Angelo has worked closely with advisor entrepreneurs and high-net-worth individuals.

His extensive experience as a coach has allowed him to see the inner workings of many practices, giving him unique insight into the challenges advisors face. Angelo's expertise on strategy building and business development helps him steer advisors towards success.

**Strategic Business Development**  
Realize Your Potential



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